

# MAHMOUD ALMOSSA

Design Manager | Licensed Architect | Multidisciplinary Design Leadership | UAE & GCC

Licensed Architect Engineer Abu Dhabi DMT | ELN 24342 | Valid until Sep 2027

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## PROFESSIONAL SUMMARY

Licensed Architect and Design Manager with over 12 years of experience leading multidisciplinary design teams across the UAE and GCC, delivering luxury residential, hospitality, commercial, mixed-use, and high-rise developments. Experienced in managing the complete design lifecycle from concept design through authority approvals, consultant coordination, construction documentation, and construction support. Proven ability to lead teams of up to 15 professionals, manage commercial performance, improve operational efficiency, and deliver projects that balance design excellence with business objectives.

## KEY ACHIEVEMENTS

<b>\$35M+</b> Managed architectural projects exceeding	<b>50%</b> Increased company revenue	<b>3×</b> Delivery Speed Improvement
<b>15 professionals</b> Led multidisciplinary team	<b>60%</b> Increase in Sales Conversion	<b>40%</b> Reduction via AI Workflows

## CORE SKILLS & SOFTWARE

Design Management • Design Coordination • Multidisciplinary Team Leadership • Consultant Management • Client Management • Authority Approvals • Design Quality Assurance • Project Delivery • Resource Planning • Commercial Management • P&L Management • Risk Management • BIM Coordination • Luxury Residential • Hospitality • Mixed-Use • High-Rise Developments • AI Workflow Automation

## WORK EXPERIENCE

### Office Manager - Design lead | M2 OBVARA Design Studio — Abu Dhabi Jun 2025 – Present

- Secured the project, then led it through the ADM approval system and MEPS full authority coordination and compliance, **Rixos Marina Hotel**, Abu Dhabi, parking lot and service entrance modifications.
- Secured and delivered projects with **Lindenberg Emirates and Waves Marine (Khalidiah Palace sales centre)** — concept through construction documentation
- Led an office team of 12, mentoring junior designers across projects, delivered end-to-end
- Integrated AI diffusion pipelines (Stable Diffusion, Flux, Midjourney) client-ready renders in hours, cutting iteration cycles by 40%

### Branch Manager | Design & Business Development | ACAD Engineering Consultancy — Abu Dhabi Dec 2024 – Jun 2025

6-month turnaround engagement for a stalled studio operation.

- Inherited 21 backlogged projects (18 months stuck) — resolved 11 within 50 days via triage, team realignment, and client engagement, total revenue: 950k AED
- Delivered 5 villas end-to-end, from concept through construction documentation and municipal submission total revenue: 700k AED
- Established and launched the company's Interior Design division- LUDICO, defining its service offering, operational workflow, team structure, and business development strategy to expand the consultancy's market presence and revenue streams.
- Supervised all municipal plan submissions, ensuring full regulatory compliance across the portfolio
- Restructured Bitrix24 CRM — rebuilt pipelines, KPI dashboards, and SOPs, achieving 3× faster turnaround
- Earned a formal recommendation letter from the studio owner on completion

### Founder & Design Manager | Heal Architecture Jan 2019 – Aug 2024

- Founded and led boutique studio delivering 15+ projects — luxury branded residences, high-rise towers, mixed-use — valued at \$25M+; managed team of 7+ achieving 100% on-time delivery
- Directed full design lifecycle from concept through construction documentation and site supervision across UAE and Qatar
- Delivered 25+ client proposals; drove 20% efficiency gains and ensured full Damascus building code & sustainability compliance
- Implemented BIM coordination protocols, Revit/AutoCAD standards, and V-Ray/Chaos Vantage visualisation pipelines

## Head of Creativity & Innovation Department | Aspect Creative Studio — Damascus Sep 2016 – Jan 2019

- ▶ PM for award-entry proposals in Qatar and UAE — airports, cultural centres, landmark towers; led Dubai Creek Harbour Mosque competition team
- ▶ Established V-Ray / Chaos Vantage production pipelines and trained design team in advanced visualisation workflows
- ▶ Directed creative assets and produced firm's first promotional video for major public events and exhibitions

## Architect & Design Lead | Aspect Creative Studio Mar 2016 – Sep 2016

- ▶ Delivered interior and landscape packages for luxury villas and royal collections in Qatar; reduced turnaround by 25% through streamlined 3D production

## Designer & Project Lead | Manarat Al Ebdaa Sep 2014 – Mar 2016

- ▶ Delivered 10+ projects across Ghana, KSA, and Syria — 4-star hotels, residential compounds, commercial interiors — including full construction documentation and BOQs

## FLAGSHIP PROJECTS

<b>Dubai Creek Harbour Iconic Mosque</b> <i>Competition Entry — Dubai</i>	<b>Damascus International Airport</b> <i>Design Proposal</i>
<b>Flux Twin Towers</b> <i>Mixed-Use high-rise— Damascus - under construction</i>	<b>Doha Design District</b> <i>Design Proposal — Qatar</i>
<b>Al-Azem Villa</b> <i>Luxury Residential — Damascus - finished</i>	<b>City essence Tower</b> <i>Mixed-Use high-rise— Damascus - under construction</i>
<b>6 Private villas</b> <i>Luxury Residential — Abu Dhabi - finished</i>	<b>Commercial spaces:</b> <i>Rixos marina - lindinberg emirates</i>

## EDUCATION & CERTIFICATIONS

Licensed Architect Engineer (Architect Eng.) — Abu Dhabi DMT | ELN: 24342 |

Abu Dhabi, UAE

Valid: Sep 2027

Master's in Integrated Regional Studies (In Progress)

Damascus University

Bachelor of Architecture

Damascus University

Project Management Certificate

Google

Diploma in Public Relations Management

IPRA

Protocol & Ceremony Certificate

SIA

Negotiation, Mediation & Conflict Resolution

SIA

## LANGUAGES & GEOGRAPHIC EXPERTISE

**Languages:** Arabic (Native) | English (Professional)

**Geographic Expertise:** UAE · Qatar · Saudi Arabia · Syria · Turkey

**Cultural Competency:** Deep understanding of GCC architectural preferences, heritage integration, developer-side workflows, and regional regulatory environments